



the winning way:

Developing a Management Style that Consistently Achieves

- Duration:** 1 day.
- Target Population:** All levels of management (including senior executives).
- Course Objectives:** The objectives of this one-day workshop are to ensure participants will have:
- established what the management challenge is;
 - a clear understanding of the three management styles that drive managerial behaviour;
 - determined the conditions under which each style is appropriate;
 - ascertain the most suitable style of management for optimum results;
 - discovered his/her own individual management style and the effect it has on the productivity and morale of staff;
 - formulated a plan of action to address personal weaknesses.
- Contents:**
- Introduction to the Management Style Indicator;
 - Completion of the instrument;
 - The three styles of management and the consequences of applying an inappropriate style;
 - Thinking patterns and how they influence Management Style;
 - Establishing a personal profile;
 - Developing a personal improvement plan.

